



**RAPID FLEET MANAGEMENT SERVICES LIMITED**  
**PRESS RELEASE**

**Financial Results: H2 FY26 & FY26**

**Rapid Fleet Management Services Limited** ("RFMSL" / "the Company"), a Chennai-headquartered B2B road transportation company listed on the NSE SME platform, today announced its **Audited Financial Results** for the Financial Year ended 31<sup>st</sup> March 2026

**Audited Financial Results for FY26 (in Lakhs)**

| REVENUE            | EBITDA            | PBT               | PAT               | EBIDTA Per SHARE |
|--------------------|-------------------|-------------------|-------------------|------------------|
| <b>₹ 20,435.08</b> | <b>₹ 2,841.32</b> | <b>₹ 1,667.81</b> | <b>₹ 1,247.16</b> | <b>₹ 38.22</b>   |
| ▲ 18.51% YoY       | ▲ 20.45% YoY      | ▲ 23.0% YoY       | ▲ 21.3% YoY       |                  |

**Audited Financial Results for H2FY26 (in Lakhs)**

| REVENUE            | EBITDA            | PBT               | PAT             |
|--------------------|-------------------|-------------------|-----------------|
| <b>₹ 12,928.57</b> | <b>₹ 1,786.35</b> | <b>₹ 1,116.89</b> | <b>₹ 835.04</b> |
| ▲ 47.9%YoY         | ▲ 69.33% YoY      | ▲ 159.6% YoY      | ▲ 155.65% YoY   |

**FINANCIAL HIGHLIGHTS (STANDALONE in Lakhs)**

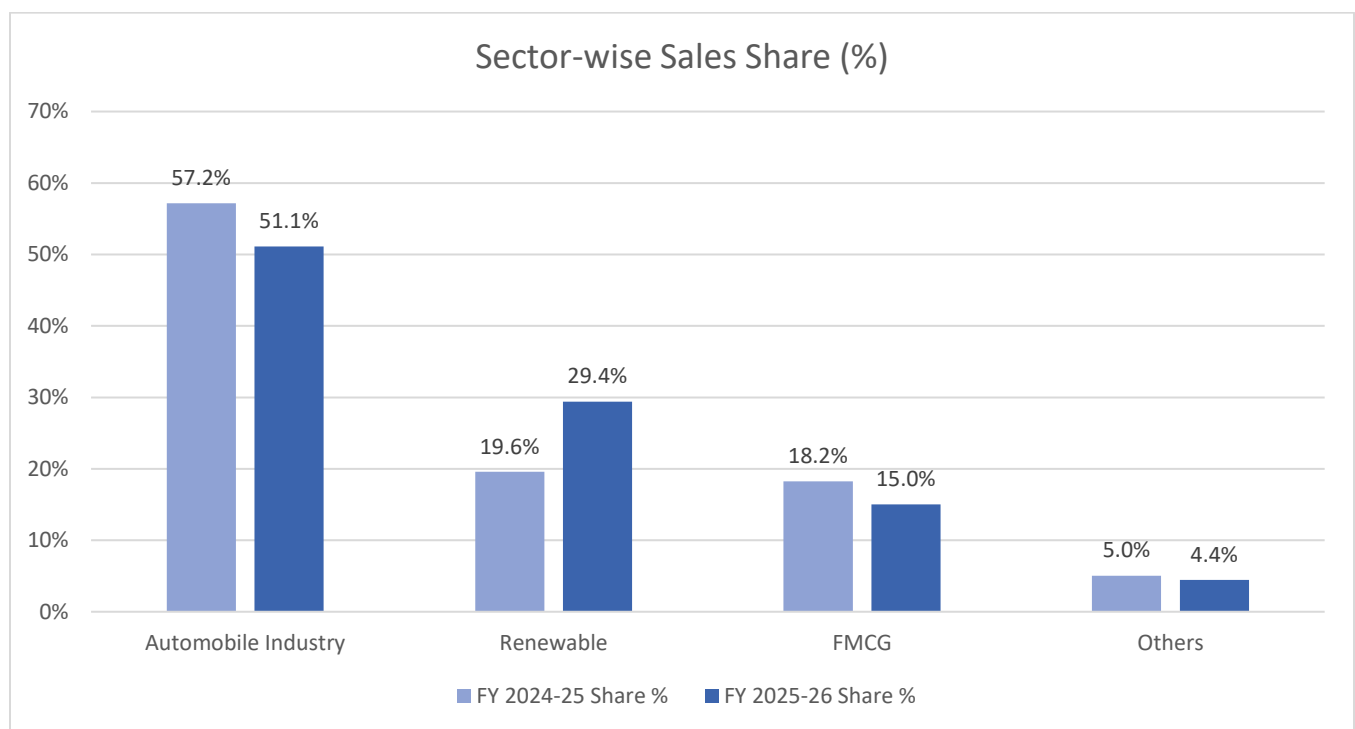
| Particulars             | FY26      | FY25      | H2 FY26   | H2 FY25  |
|-------------------------|-----------|-----------|-----------|----------|
| Revenue from Operations | 20,435.08 | 17,243.98 | 12,928.57 | 8,741.43 |
| EBITDA                  | 2,841.32  | 2,358.99  | 1,786.35  | 1,054.97 |
| PBT                     | 1,667.81  | 1,356.32  | 1,116.89  | 430.28   |
| PAT                     | 1,247.16  | 1,027.97  | 835.04    | 326.63   |
| EPS                     | 16.77     | 19.97     | 11.23     | 6.17     |

## TRANSPORT HIGHLIGHTS

The performance was driven by continued strong execution across the Company's existing customer base spanning FMCG, automobile industry, electronics, white goods and renewables, with most of these relationships deepening further during the year.

Building on this foundation, the Company also scaled up its Over-Dimensional Cargo (ODC) movements relating to renewable energy, adding a higher-realization revenue stream that complements its core full-truckload operations and meaningfully broadens its addressable market.

|                                     |  |                                       |
|-------------------------------------|--|---------------------------------------|
| <b>TOTAL TRIPS</b><br><b>72,689</b> | <b>TOTAL KM COVERED</b><br><b>2.01 Cr+</b> | <b>LANES OPERATED</b><br><b>2,450</b> |
|-------------------------------------|--|---------------------------------------|



## RENEWABLE SECTOR OPERATIONAL HIGHLIGHTS

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01

### YARD MANAGEMENT

Operationalized and managed a 30-acre yard near Thoothukudi for windmill component logistics, in recognition of which the Company received the "Collaboration Catalyst Award 2025" for Best Yard Management from a leading "Original Equipment Manufacturer of Wind Turbine Generator (WTG)".

02

### HEAVY-LIFT CAPABILITY STRENGTHENED

Added 80+ ton hydraulic mobile cranes to the fleet, ensuring that critical lifting operations are no longer a bottleneck for project and ODC consignments.

03

### INDUSTRY-FIRST 89.50M WINDMILL BLADE MOVEMENT

Setting a new benchmark in Indian road logistics, Rapid Fleet Management Services Limited successfully transported an 89.50-metre windmill blade for a leading WTG — a landmark execution that cements the Company's leadership in ultra-long ODC movements.

## FLEET EXPANSION & CAPEX

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The Company continued to invest meaningfully in expanding and modernising its owned fleet during the year. The net carrying value of Fleet rose from ₹ **36.59 Crores** as on 31<sup>st</sup> March 2025 to ₹ **51.48 Crores** as on 31<sup>st</sup> March 2026, an increase of approximately **40%**, reflecting calibrated additions across vehicle categories.

The Company's owned fleet now stands at **over 250 vehicles**, encompassing a comprehensive mix of equipment to service the full spectrum of road logistics requirements — including 20 ft and 32 ft SXL/MXL vehicles, 40 ft trailers, low-bed, semi-low-bed and high-bed trailers, 62-metre extendable trailers with prime movers, hydraulic modular axles, tower section trailers, pullers and cranes (up to 80 tonnes).

This breadth of fleet composition is a key differentiator, enabling the Company to serve general FTL movements as well as specialised project cargo, windmill component logistics and over-dimensional consignments under a single roof.

## OUTLOOK

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India's road logistics sector continues to be supported by strong structural tailwinds — the National Logistics Policy, the PM Gati Shakti Master Plan, sustained government capital expenditure on infrastructure, and the stated objective of reducing India's logistics cost as a percentage of GDP to single digits. Demand from core industrial verticals served by the Company — including renewables, power and infrastructure, FMCG, tyres, automotive components and electronics — remains healthy, and the post-GST formalisation of freight movement continues to shift business from unorganised operators to compliant, asset-backed providers such as RFMSL.

Against this backdrop, the Company will focus on deepening wallet share with existing marquee B2B customers, scaling its ODC and project cargo franchise on the back of its specialised fleet of hydraulic modular axles, extendable trailers and lifting equipment, and continuing calibrated fleet expansion supported by GPS-enabled monitoring, route optimisation and in-house maintenance capabilities.

The Company believes it is well-positioned to deliver sustained, profitable growth and to consolidate its position as a trusted nationwide partner for B2B road logistics in India.

## ABOUT RAPID FLEET MANAGEMENT SERVICES LIMITED

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Rapid Fleet Management Services Limited is a Chennai-headquartered B2B road transportation company providing pan-India full truckload (FTL) and project logistics services to corporate customers across industries including FMCG, tyres, automotive, electronics, white goods, building materials and renewable energy. The Company is listed on the NSE Emerge (SME) platform under the symbol 'RAPIDFLEET' (CIN: U60232TN2017PLC120205) and is committed to building a technology-enabled, compliant and customer-centric road logistics franchise.

**For further information, please contact:**

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*Disclaimer: This document contains statements about expected future events and financial and operating results which are forward-looking. Actual results may differ materially from those expressed or implied. The Company does not undertake to update any forward-looking statements that may be made from time to time.*